



Drive Business Growth

Corralling Chaos, LLC

Recognizing and Responding to Emotions

Nearly every company promotes their workplace as fast-paced and dynamic. In such an environment, how does an individual manage their emotions to make the right decisions? In reality, every decision is an emotional decision – it can take determination and focus to keep emotions from getting in the way of goals. This session will help you become aware of the most common emotions and how they impact our professional and personal lives.

In this session you'll learn about emotions: how to understand yours and how to read them in others. After learning this, your job interviews, meetings, and networking will be more effective.

To be discussed:

- Emotional Intelligence
- Human Emotion Basics
- Emotions that damage relationships
- How to control your emotions
- Emotions that help us move forward

Recognizing DISC Personalities

Personality profile tests help us know more about our personality styles or temperaments. We will introduce one such test, DISC, at its basic level. At the session you can take a short, simple DISC test, understand what that says about you, and how to work well with others who have different profiles.

This session will help you work more effectively, both individually and in teams.

To be discussed:

- Personality Profiles
- Top Personality Profile Assessment Tests
- DISC, MBTI, Belbin
- DISC Basics
- DISC Awareness - Group Activity

Productive Meetings for Results

Are you tired of sitting in boring meetings, wondering what your role is? Meetings are one of the most time-consuming activities inside any organization. Top talent knows how to prepare, participate, and stay engaged in meeting tasks to be highly productive. Meetings are a crucial part of business, yet more organizational time is wasted in them than almost any other business activity. Learn how to have effective meetings, with practical tips and a new process.

In this session we will share some practical behaviors for you to be the sharpest individual in the meeting. Our program helps you create a meeting plan to keep everyone engaged and informed.

To be discussed:

- Meetings
- Meeting Pre-wire
- Meeting Agenda Objectives
- Managing the Clock

Know Your Office Powers

Business leaders want to believe their role is important and necessary to a business's success. In reality, most leaders are not familiar with the factors that actually drive their success: leaders earn power in the organization from what they do and how they do it.

After attending this offering, you'll be aware of your office powers, and know how to leverage those in different business settings, to make you more effective with others. In this offering we'll drill down into the four parts of Value Power.

To be discussed:

1. Position Role Power
2. People Relationship Power
3. Expertise Power
4. Performance Power
5. Summary: Value Power

Wonderful One on One's (O3's)

Up to 70% of the variance in employee engagement is due to managers; 60% of US employees feel their manager has a negative effect on their engagement. As a result, only 33% of US employees say they're engaged at work, which has major negative impacts on performance, productivity and retention. The best way to improve communication, alignment and engagement is through effective one on one's.

This session will cover the things that matter most in a one-on-one: psychological safety, give and take, and collaboratively creating clear alignment on what's best for everyone.

To be discussed:

- How to prepare and follow up
- What information to share
- How to ask for support and guidance
- Managing your career development

Communication Behaviors of Successful People

Today's complex work environment is crammed with digital tools to send information. The reality is everyone is so active sending out information, they may not be paying attention to what they say and how the other party is responding. To communicate wisely in a dynamic business climate - with workplaces, vendors and customers made up of 5 generations of workers - top talent needs to master the behaviors of Active Listening.

To be discussed:

- Active Listening Basics
- Hear the Message
- Empathizing for connection
- Analyzing the details
- Responding with confidence and clarity

Program Logistics

- Primary participant profile:
 - Management and Non-management staff
- Length of Program: 6 Sessions
- Length of each session: 1.5 hours
- Sessions delivered: Weekly or biweekly
- Starting Date: TBD
- Ending Date: 4 months after starting date (if biweekly delivery)
- Location: Virtual Webinars
- Each session will have a short role play activity
- Participants: Minimum of 10, maximum of 20
- All printed materials and supplies provided at no additional cost
- Investment: \$300 per attendee

Can be complemented with one-on-one coaching for any and all participants as an add-on service.

Mission

Corralling Chaos is a catalyst for authentic leadership and high-performing teams. We help you identify and overcome barriers that block your success. We coach leaders, perform evaluations, and conduct workshops to drive business growth and professional evolution.

Strategies For Your Vision

We help you to






Align culture and behavior to P&L

Increase retention and productivity

Develop your potential leaders



Cracking the Code of Human Potential™

-  **Exploring:** Situational awareness interviews with key client stakeholders
-  **Targeting:** Intentionally design solutions to align intangibles to program goals and P&L
-  **Activating:** Launch project, promote objectives, establish participant viewpoints
-  **Experiential Training:** Deliver blended learning via 1:1 coaching and group workshops
-  **Reporting:** Participants present their learning & improved outcomes to key stakeholders